

Report from the Chair: Session 5 (1)

Integration process and industrial partnership : the case of the research vessels and underwater vehicles

EUROFLEETS 1

- Marginal but fruitful industrial inputs
 - 1 SME as beneficiary
 - Participation to project's GAs ⇒ Question *input*: easy contact with numerous people « market place »
 - Participation to courses
 - 2 industrial rep. taking part to TNA cruises
 - Industrials subcontracts in JRA (Fraunhofer input)
 - Integration examples: HROV common development (Ifremer/Marum)



Report from the Chair: Session 5 (2)

Integration process and industrial partnership : the case of the research vessels and underwater vehicles

EUROFLEETS 2 progresses

- More operational
- More integration for volunteering beneficiaries
- More geographic coverage
- More modern vessels made accessible
- Innovation WP: more industry beneficiaries
 - Regular dialogue towards different groups
 - Business cases of common interest
 - IPR importance
- Integration: virtual fleets at regional scale



Report from the Chair: Session 5 (3)

Integration process and industrial partnership : the case of the research vessels and underwater vehicles

Public Private Partnerships (PPP)

- Different types
- Various points of applications
- Opportunistic approach
- *Complement* strategy
- Importance of trained deployment teams (*backbone*)
- Common standards: still to progress on basis on present successes (data ...)

